



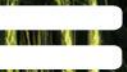
CANADIAN
AGRICULTURAL
PARTNERSHIP
Innovate. Grow. Prosper.

Nova Scotia Programs and Business Risk Management

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Canadian Agricultural Partnership

- Canadian Agriculture Partnership (CAP) is a five-year commitment (2018-23)
 - Currently in year 4 of 5
- Programs are cost shared 60/40 with Agriculture and Agri-Food Canada
- Two components:
 - Business Risk Management (BRM)
 - Strategic Initiatives - \$37 M

***Information current to March 31st, 2022*

Current Suite of Business Risk Management Programs

AgriStability – AAFC (Winnipeg) delivers for NS,

AgriInvest – delivered by AAFC (Winnipeg)

AgriInsurance – delivered provincially by Nova Scotia Crop and Livestock Insurance Commission

AgriRecovery – delivered provincially

AgriRisk – federally delivered

AgriStability

- AgriStability is designed to provide financial support when producers incur large financial losses beyond their control
- Losses could be caused by production problems, storage losses, price declines and/or rising expenses
- Margin based (allowable income minus allowable expenses adjusted for changes in inventory)
- Coverage at 70% of average historical margin

AgriStability Calculation: Generally, you will receive an AgriStability payment when your program margin in the current year falls more than 30% below the lower of your reference margin limit (regular or adjusted) or your reference margin. AgriStability covers 70% of your decline that is beyond the 30%.

Reference Margin:	\$100 000.00
Minus Current Year Program Margin:	- <u>\$ 60 000.00</u>
Decline:	\$ 40 000.00
Payment Equals Decline:	\$ 40 000.00
Minus 30% of Reference Margin:	- <u>\$ 30 000.00</u>
Decline above 30%:	\$ 10 000.00
AgriStability Payout at 70%:	<u> X 70%</u>
AgriStability Payout:	\$7000.00

AgrInvest

- Deposit Account where producer's deposits receive matching government contributions
- Yearly contributions based on Allowable Net Sales (ANS). ANS is commodity sales minus commodity purchases
- Yearly matching deposits are 1 per cent of ANS up to maximum \$10,000 per year
- Funds can be withdrawn at any time, for income stabilization or on-farm investments

AgriInsurance

- Yield guarantee based on the farmer's own historical average or an industry average
- Insured against adverse weather, disease, and pests
- Weather based programs against drought or excess moisture



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***Information current to March 31st, 2022*

WILDLIFE COMPENSATION PROGRAM

This program compensates registered Nova Scotia farmers who experience damage to specified agricultural products caused by specific wildlife species. It will compliment crop insurance plans that list wildlife as an insurable peril as well as operate on its own for farmers who do not currently have insurance.

Sheep Ewes \$180

Sheep Lambs \$200

Sheep Rams \$255

Farmers must notify the Commission as soon as possible and not later than 72 hours after the damage occurred.

Small Farm Acceleration

- Support small farms as they grow into viable commercial operations.
 - If growth targets not met, may not be funded for next year
- Open to farms with farm income up to \$60,000
 - Farms with income between \$30,000 and \$60,000 must relinquish eligibility to other programs
- Can choose to stay in program until reach \$200,000 of income or end of CAP

Small Farm Acceleration

- **PHASE 1**

- Complete business plan (50% assistance up to \$2,500 available to hire a consultant or \$1,250 to do your own)
- Complete farm growth action plan
- Complete “Grow Your Farm Profit” online workshop

- **PHASE 2**

- **Stream 1- loan interest rebate up to \$5,000/year**
 - one loan/program year
 - any financial institution/equipment dealer
- **Stream 2- project grants**
 - 50% assistance up to \$5,000 per year or 15% of eligible sales to a maximum of \$30,000 per year
- **Stream 3- business advisory services (consultant services)**
 - 50% assistance up to \$2,500/year

***Information current to March 31st, 2022*

Business Advisory Services

- Consultation services for types of business planning needs
 - business; marketing, feasibility
 - succession, food safety, farm safety
- 75% cost share up to \$10,000
- Funding for one type of plan once
 - exception for feasibility and marketing

Missions and Investigative Travel

- Travel to develop a new market or investigate new technology
 - approvals based on business case
 - one application per year

Eligible Activity	Maximum Funding Per Year		
	Domestic (Excludes NS, PEI and NB)	Continental USA	International
Out-Bound Mission or Investigative Travel for market expansion or innovative farm technologies	\$1,500.00	\$2,500.00	\$3,500.00
In-Bound Mission *innovative farm technologies only	\$2,500.00	\$3,500.00	\$4,500.00

Soil and Water Sustainability

- Objective is to mitigate the environmental risk to farm operations
- Limited funding, approvals are risk based
- All projects will be funded at 25% of costs to the applicant's maximum
- Applicant's maximum funding is **10%** of gross commodity sales to a maximum of \$15,000

Wildlife Damage Mitigation

The Wildlife Damage Mitigation program seeks to improve industry competitiveness and resilience implementing wildlife control to manage and protect damage to the crop and livestock sectors.

Applicants can apply for a maximum of 50% assistance to the lessor of 10% of their gross commodity revenue, or \$15,000 per year for all projects listed within this program.

Livestock Guard Animals (max funding up to \$1500.00/farm for the life of the program)
<ul style="list-style-type: none">• Dog (accepted breeds - Akbash, Maremma, Pyrenees)• Donkey / mule• Llama
Guard Dog Animal Training (max funding \$1500.00/guard dog)
<ul style="list-style-type: none">• On-farm training conducted by third party certified professional

Provincial Programs

Limestone Trucking Assistance

80 % of trucking cost to maximum of \$20,000 /year

***Information current to March 31st, 2022*

Cattle and Sheep Industry Development

The Cattle and Sheep Industry Development program seeks to improve industry competitiveness and resilience by providing funding assistance which gives producers the opportunity to make investments that increase livestock numbers.

The program helps to address tight cash flow when livestock numbers are increasing. Cattle and sheep development projects often do not see increased income for up to 2 years from the time of investment.

FINANCIAL ASSISTANCE

- Applicants can apply for a maximum assistance of 10% of their cattle and sheep commodity sales. For example, a farm with gross sales of \$80,000 in cattle and \$30,000 in gross sales for sheep would be eligible for a maximum of \$8,000 for cattle projects and \$3,000 for sheep projects.

Project	Cost Share	Maximum Assistance
Investments that are deemed to increase the size of the cattle herd/sheep flock and/or investments that will lower operating expenses sufficiently.	100% of interest costs for 2 years to the maximum calculated from sales	10% of annual cattle and sheep commodity sales

Questions?

PBRM:		
Telephone: 902-893-6377		
Toll Free: 1-866-844-4276		
Western Region Offices	Cornwallis	902-638-2395
	Kentville	902-679-6021
	Lunenburg	902-634-7575
Eastern Region Offices	Truro	902-893-6575
	Antigonish	902-863-7180
	Sydney	902-563-2000